

### **Supply Chain Management Cheatsheet**

A comprehensive guide to Supply Chain Management, covering key concepts, processes, strategies, and technologies. This cheatsheet provides a quick reference for professionals and students in the field, offering insights into optimizing supply chain performance and efficiency.



### **Fundamentals of Supply Chain Management**

### Core Concepts

**Supply Chain:** The network of organizations, people, activities, information, and resources involved in moving a product or service from supplier to customer.

# Supply Chain Management (SCM): The

coordination and management of all activities within a supply chain to maximize efficiency, value, and customer satisfaction.

#### Key Objectives of SCM:

- Reduce costs
- Improve customer service
- Enhance efficiency
- Increase profitability

**Upstream vs. Downstream:** Upstream includes suppliers and their suppliers. Downstream includes distributors and customers.

**Bullwhip Effect:** Demand variability increases as you move up the supply chain from customer to suppliers.

### **Inventory Management**

#### Inventory Control Techniques

ABC Analysis:	Categorizing inventory items into A, B, and C categories based on their value and consumption. A items require the most attention.
Economic Order Quantity (EOQ):	Determining the optimal order quantity to minimize total inventory costs, including ordering and holding costs. EOQ = sqrt((2DS)/H) where D = annual demand, S = ordering cost, H = holding cost.
Just-in- Time (JIT):	A system where materials arrive just as they are needed for production, minimizing inventory holding costs.
Vendor- Managed Inventory (VMI):	Suppliers manage the inventory levels at the customer's location, ensuring optimal stock levels.
Safety Stock:	Extra inventory held to protect against unexpected demand fluctuations or supply disruptions.

Key SCM Processes	
Planning:	Demand forecasting, capacity planning, and inventory management.
Sourcing:	Selecting suppliers, negotiating contracts, and managing supplier relationships.
Making:	Production scheduling, manufacturing operations, and quality control.
Delivering:	Order management, transportation, and distribution.
Returning:	Managing product returns, reverse logistics, and waste disposal.
Enabling:	Supporting processes such as

finance, IT, and HR.

### SCM Goals

- Efficiency: Minimizing costs and waste across the supply chain.
- Effectiveness: Meeting customer needs and delivering value.
- **Responsiveness:** Adapting quickly to changes in demand and market conditions.
- Resilience: Recovering quickly from disruptions and maintaining continuity.

### **Inventory Metrics**

Inventory Turnover: Measures how many times inventory is sold and replaced over a period. Inventory Turnover = Cost of Goods Sold / Average Inventory

Days of Supply: Indicates how many days of demand can be met with current inventory. Days of Supply = Inventory / (Annual Demand / 365)

**Fill Rate:** Percentage of customer demand met from available inventory. A higher fill rate indicates better customer service.

**Inventory Holding Cost:** The costs associated with storing and maintaining inventory, including warehousing, insurance, and obsolescence.

#### Inventory Challenges

- **Excess Inventory:** Leads to higher holding costs and potential obsolescence.
- **Stockouts:** Results in lost sales and dissatisfied customers.
- Inaccurate Forecasting: Causes imbalances in inventory levels.
- Supply Chain Disruptions: Affects the availability of inventory.

### **Logistics and Transportation**

### **Transportation Modes**

Truck:	Flexible, widely used for short to medium distances. High accessibility.
Rail:	Cost-effective for long distances and large volumes. Limited accessibility.
Air:	Fastest mode, suitable for high-value, time-sensitive goods. Expensive.
Water:	Lowest cost per unit for large volumes and long distances. Slow and limited accessibility.
Pipeline:	Used for transporting liquids and gases. Continuous flow and low operating costs.

## **Supply Chain Technologies**

#### **Key Technologies**

#### Enterprise Integrated software systems Resource that manage all aspects of a Planning (ERP): business, including supply chain, finance, and HR. Supply Chain Specialized software for Management planning, executing, and (SCM) Software: controlling supply chain activities. Includes demand planning, inventory management, and transportation management modules. Warehouse Software for managing Management warehouse operations. System (WMS): Includes receiving, put-away, picking, and shipping functionalities. Transportation Software for managing Management transportation activities. System (TMS): Includes route planning, carrier selection, and shipment tracking. Blockchain: A decentralized, secure, and transparent ledger for tracking and verifying transactions. Enhances supply chain visibility and traceability.

### Logistics Activities

**Warehousing:** Storing and managing inventory in warehouses. Includes receiving, storing, and shipping goods.

Transportation Management: Planning, optimizing, and executing the movement of goods. Includes route planning, carrier selection, and shipment tracking.

**Order Fulfillment:** Processing and fulfilling customer orders. Includes order receipt, picking, packing, and shipping.

**Reverse Logistics:** Managing the flow of returned goods. Includes returns processing, repair, and disposal.

### Advanced Technologies

Internet of Things (IoT): Connecting devices and sensors to collect and exchange data. Enables real-time monitoring of inventory, equipment, and shipments.

Artificial Intelligence (AI): Using algorithms to analyze data and make decisions. Improves demand forecasting, optimizes routes, and automates tasks.

Machine Learning (ML): A subset of AI that enables systems to learn from data without explicit programming. Enhances predictive capabilities and improves decision-making.

**Robotics and Automation:** Using robots and automated systems to perform tasks in warehouses and factories. Increases efficiency and reduces labor costs.

### Transportation Strategies

**Consolidation:** Combining multiple small shipments into a larger shipment to reduce transportation costs.

**Cross-Docking:** Transferring goods directly from incoming trucks to outgoing trucks, minimizing warehousing time.

Third-Party Logistics (3PL): Outsourcing logistics activities to specialized providers. Offers expertise and economies of scale.

**Intermodal Transportation:** Using multiple modes of transportation to move goods. Combines the benefits of different modes.

### Benefits of Technology

- Improved Visibility: Real-time tracking of inventory and shipments.
- **Increased Efficiency:** Automation of tasks and optimization of processes.
- **Reduced Costs:** Lower inventory holding costs and transportation expenses.
- Enhanced Decision-Making: Data-driven insights for better planning and execution.